

JANET'S CLIENT TESTIMONIALS

No one speaks louder than a happy customer! I've provided these testimonials so you can hear from my past clients about their experience working with me and about how I conduct my business.

I want you to be so happy with my services and your transaction that I'll be able to add you to my list!

A PERSON OF INTEGRITY

“I was very pleased to have Janet as my Realtor. She is professional, personable, a great negotiator, and a person of integrity. Throughout the whole process she explained everything clearly, responded to my questions quickly, and always had my best interests in mind. She truly cares. I am absolutely convinced that, through her efforts, she was able to obtain the highest selling price for my home and the best deal for the home that I purchased. I would not hesitate to recommend Janet. Not for a second!”

Ian Edwards

YOU NEVER HURRIED US

“We saw your sign & liked what we saw & were happy ever after! We were very impressed with your integrity in all ways. Your business attitude of warmth & “No Nonsense” made us feel secure. You never hurried us yet answered our many questions. Your promptness in emailing potential homes & replying to our emails was so appreciated. You went above & beyond in inviting us to see two homes in the complex we finally chose. WE would say all of the above to anyone in need of a sales agent. Thank you so much from two very happy satisfied clients.”

Dave & Ella Mae Petherbridge

YOU HAVE RENEWED OUR FAITH IN REALTORS

“We want to thank you for such an enjoyable selling and purchasing experience. You have renewed our faith in Realtors.

You “listened” to our requirements for a new home and followed through with homes that “only” matched our specifications. Thus you did not waste our time or yours. You not only found us the perfect place you made sure that we got the most and the best for our money. You were there to make sure the deficiencies were properly recorded and handled a lot of the details pertaining to the purchase.

Then when it came to the selling of our home, you were always available and made sure we were well advertised. Your suggested “list” price was well thought out and applicable to the information you brought us. Thanks to you we sold quickly, efficiently, and to our benefit. You

were on hand, when needed, to make sure the purchasing Realtors knew all the benefits of our home. The brochures you made up were beautiful and informative.

You went above and beyond what we expected. Although you were very professional you made it feel like we were working with a friend. We have and will recommend you to anyone we know who is thinking of buying or selling a home. You were the best!”

Sarah & Robert Watts

FIRST CLASS JOB

“We would just like to thank you for the first class job you and your office did for us in the sale of our house in Surrey. We found you to be very helpful every step of the way and we were very pleased and surprised that the house sold as quickly as it did and for the price that we thought was very good compared to similar properties and locations in our area.

We also extend our thanks to your office staff as any calls we made to them were handled promptly and any time we wished to speak to you the return call was made within a very short time.

We would be pleased to recommend you and your office to any of our friends and family as we found you and your staff to be efficient and hardworking for us every step of the way.

Thanks again!

Marv & Maureen Kjellbotn

QUICKY REALZIED YOUR LEVEL OF PROFESSIONALISM

“I saw that you had a property already listed in the complex that I live in, so I decided to meet you. I quickly realized your level of professionalism & “client centered” service so the decision to list with you was easy!”

Bev Fairhead

EXCEEDING EXPECTATIONS

“Working with you was the best experience I had with a realtor – warm, friendly, professional and went above and beyond my expectations. The way you do business is totally honest and upfront – you really have a feel for your clients’ needs. Again, I would like to thank-you for all the hard work you put in and helping Doug and I find a home in Delta. We love our new home.”

Marlene & Doug Atkinson

PROFESSIONAL & PERSONABLE – A PERFECT COMBINATION

“My overall impression was very professional. By presenting how and what you were going to do with our listing I had confidence it was going to sell at and it did! You were very professional and personable – a perfect combination!”

Sharon Unger

ESTIMATED WHAT I COULD GET AND GOT IT!

“The first time we met, you were prepared and you did your “homework”. You have a good system working for you! Great teamwork. Thank you so much for making this experience a pleasurable one.

Janet was awesome. She came in very prepared, estimated what I could get and got it!

Phil Berlan”

EFFICIENT & FOCUSED ON CUSTOMER SERVICE

“We’ve had very positive past experiences working with you. You have great local knowledge of the Real Estate market, providing sound information on which to make decisions. You have outstanding work ethic and are always reachable. The weekly service report is a great communication tool. You were efficient and focused on customer service.”

Bob & Lil Rauscher

I WOULD RECOMMEND HER TO ANYONE

“We chose you because you knew the area very well and had obvious experience. You came across as confident, informative and you narrowed things down for us in a timely fashion. You also listened very closely to what we wanted. You got us appointments very quickly and found out any background information we needed. Janet is very efficient, experienced and she fast tracked us into our dream home. I would recommend her to anyone.”

Robert Chisholm

HANDS-ON & SENSITIVE TO YOUR CLIENTS NEEDS

“We chose you because of your success in selling units in The Carrington and complete product knowledge. You were very professional. You have a very keen sense in how your clients are feeling and what they require to create a smooth, winning transition during a stressful time. We felt you provided a comprehensive marketing package utilizing all the tools and resources to create success. You were professional, hands-on and sensitive to your clients needs and

comments. I am happy to say, that we could not find any suggestions to add to your complete approach to providing clients superior service.”

Van and Jill Huguet

COULDN'T BE MORE PLEASED WITH THE OVERALL EXPERIENCE

“ We wanted to thank you for all your excellent advice & service during the sale of our home in Sunshine Hills. We selected you initially based on the many listings you had in the area, and the fact that you had a team approach to the market. It was a bonus to learn that part of your services included:

- A very detailed market survey of sold & unsold competition, to allow us to pick a fair price for a quick sale. Clearly you were right on the money, given we sold within a week of MLS listing, for 99.35% of asking price to a no subjects offer.
- The presentation booklet for all visitors
- The services of a stager to ensure the house was presented in the most appealing manner. Susan Wells was excellent, and offered some important tips to improve our house appeal.
- The moving kit, with ten storage boxes to get us started
- The weekly report of visitors, including visitor comments, that helped us address any perceived deficiencies.

Needless to say we couldn't be more pleased with the overall experience, and would not hesitate to recommend you and your team highly. Well done, and thank you!”

Bev & Richard Parkinson

EXTREAMELY PROFESSIONAL & RESPECTFUL

“ We chose you because of your visibility through advertising especially in our neighborhood. We appreciated your straight forward, factual, statistic-based knowledge of the market which enabled us in setting our price reasonably. Our overall impression was that you give 100% to your clients. We liked your professional advertising, your website, videos of our home, your timely response when we called or emailed. We were pleased with your listening & communication skills. It was very much appreciated that you followed up on each & every showing of our home. WE feel you are extremely professional & respectful of your clients needs & wishes. We were very satisfied with the sale and purchase of your homes. We will definitely recommend you to anyone when the occasion arises!”

Vic Bowman & Leah Bettendorff

IT WAS RECOMMENDED THAT I NOT PURCHASE THE PROPERTY...

“I was very impressed, as a first time home buyer I was never pressured or rushed. You always took the time to explain the buying process in detail along every step of the way. You gave educated advice, for instance, I made an offer on a property that on the surface appeared in good shape and what I was looking for, but underneath was more trouble than I was looking for. Rather than signing off just to close the deal it was recommended that I not purchase the

property, which turned out to be a good decision. You were very patient, committed, dedicated & honest. Thanks”

Ryan Power

FRIENDLY, PROFESSIONAL & PATIENT

“Janet was recommended through a mutual friend. Her service was very friendly, professional & patient. She drove me all over looking for a place as far as Abbotsford! Her service was great!!”

Barbara Bosche

EXPLAINED THE WHOLE PROCESS....

“ I found you very helpful & encouraging as I went thru the process of searching and then making an offer on my new place. You explained the whole process very clearly to me and made everything as uncomplicated as possible. The service you provided was excellent and your enthusiasm for helping to fir a client to the right home made for a very pleasant atmosphere. I felt very comfortable with you and secure in the knowledge that you were providing me with. You were warm and caring who tries to make sure that your client finds just the right home, be it for personal use or as a good investment in the future.”

Astrid Opsetmoen

DETAILED KNOWLEDGE & UNDERSTANDING OF THE MARKET

“Upon meeting you & discussing the sale of our home & your thoughts, we both felt very comfortable with you as our agent. Besides your detailed knowledge & understanding of the market place, we particularly appreciated the empathy & understanding you demonstrated for our situation. The kindness you provided to Paula during my time in Ireland was most appreciated. Your genuine personality was obvious from the beginning and did not waiver throughout both the purchase of our new hoe and the sale of our old house. For those in need of an agent we would describe you s a pleasure to work with, knowledgeable, talented, genuine and client focused.”

George and Paula Morris

ALWAYS FELT AS THOUGH I WAS IN GOOD HANDS

“Janet, you are so knowledgeable and skilled in your work. I always felt as though I was in good hands, and if you committed to do something I could rest assured that it would be done. You’re very understanding regarding the stresses of selling, buying and moving! Your service couldn’t have been any better than it was!”

Kerry